

## Message Text

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14

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 SS-20 CIAE-00 INR-10

NSAE-00 RSC-01 INT-01 /044 R

66615

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/LAW

APPROVED BY EB/OCA/REP - LHPOMEROY

COM/BIC/OED/MEPD/JMSANDS, DIRECTOR

COM/BIC/OIM/WSUGG (PHONE)

STATE/EUR/IB/JSMITH (PHONE)

----- 092647

R 262118Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY LISBON

LIMITED OFFICIAL USE STATE 211884

E.O. 11652:N/A

TAGS: BMEP, SP

SUBJ: PETROSUL REFINERY AT SINE

REF: LISBON'S 3856

1. MAJOR EXPORTS PROJECTS DIVISION APPRECIATES  
EMBASSY'S COMMENTS REGARDING PROCON'S POSITION ON  
THE SUBJECT PROJECT.

2. WE CONTACTED PROCON AS REQUESTED AND IMPRESSED  
UPON THEM USG INTEREST THAT PROCON MAXIMIZE THE U.S.  
CONTENT OF THEIR BID. PROCON INDICATED THAT THEIR  
GREAT BRITIAN OFFICE IS RESPONSIBLE FOR PREPARING  
COMPANY'S BID AND AT THIS TIME THEY WERE FOLLOWING  
A POLICY OF INTERNATIONAL SOURCING. THE MAJOR REASON  
FOR THIS IS THAT U.S. MANUFACTURERS ARE UNABLE TO  
SUPPLY THE QUIPMENT AT A COMPETITIVE PRICE AND ON  
A DELIVERY SCHEDULE WHICH WILL BE CONSISTENT WITH  
CONSTRUCTION DEADLINES. (FYI PROCON IMPLIED EUROPEAN  
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EQUIPMENT WAS MORE READILY AVAILABLE THAN U.S. BUT THAT

REFINERY EQUIPMENT WAS DIFFICULT TO OBTAIN ANYWHERE IN THE  
WORLD AT THIS TIME. END FYI.)  
PROCON INTENDS TO SOURCE SELECTIVELY FROM U.S. GIVEN  
THE AVAILABILITY OF THE EQUIPMENT AT A COMPETITIVE PRICE.

3. MCKEE INFORMS MEPD THAT THEY HAVE ALSO SHIFTED A  
PORTION OF THEIR PROCUREMENT TO EUROPEAN SUPPLIERS.

4. WOULD APPRECIATE EMBASSY COMMENTS ON WHICH  
U.S. GROUP PRESENTLY INTENDS TO SOURCE THE GREATEST AMOUNT  
FROM THE U.S. MEPD WILL CONTINUE TO SUPPORT EMBASSY  
EFFORTS IN OBTAINING THIS CONTRACT FOR A U.S. SUP-  
PLIER. EMBASSY SHOULD CONTINUE TO BACK THE U.S. FIRM WHICH  
INTENDS TO MAXIMIZE U.S. SOURCING.

DECONTROLLED FOLLOWING OCTOBER 24, 1974.  
KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 OCT 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE211884  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/MEPD/TJASPER/LAW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t1973108/aaaaafsz.tel  
**Line Count:** 78  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** LISBON'S 3856  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 SEP 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21-Sep-2001 by rowellE0>; APPROVED <06 MAR 2002 by morefirh>  
**Review Markings:**

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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PETROSUL REFINERY AT SINE  
**TAGS:** BEXP, SP  
**To:** LISBON  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005